



Meda acquires product portfolio from Roche

- Meda acquires world-wide rights to four well-established pharmaceutical products from Roche
- Meda's position in key therapy areas strengthened
- Sales level of about 500 MSEK
- Purchase price 120 MEUR, equivalent to about 2 times sales

Meda has reached an agreement with the Swiss pharma company Roche to acquire four of their well-established pharmaceutical products. The acquired products have strong brand names and the total sales level is 500 MSEK. No employees will transfer from Roche to Meda in conjunction with the acquisition. Meda acquires world-wide rights to the products and the most important markets are Germany, Spain, Switzerland, USA and France. Meda strengthens its position in key therapy areas; Cardiology, CNS and Pain / Inflammation.

The purchase price is 120 MEUR (approx. 1 125 MSEK), equivalent to about 2 times sales. The acquisition is dependent on antitrust approval.

"I'm glad that we could reach this deal with Roche. The products strengthen our marketing affiliates' position in key therapy areas. Therefore, good market synergies are expected", said Anders Lonner, CEO Meda.

The four acquired Roche products are;

	Active substance	Medical use	Therapy area
Marcoumar	Phenprocoumon	Anticoagulant	Cardiovascular
Torem	Torasemide	Loop diuretic	Cardiovascular
Tilcotil	Tenoxicam	Rheumatoid and osteoarthritis	Pain / Inflammation
Aurorix	Moclobemide	Antidepressant	Central nervous system (CNS)

Marcoumar (*phenprocoumon*) is a well-established anticoagulant. This product fits perfectly into Meda's cardiovascular product portfolio. The largest market is Germany and the total sales level is 200 MSEK.

Torem (*torasemide*) is a loop diuretic. It is also marketed using trademarks such as Demadex, Dilutol and Toradiur in more than 30 countries – also in the USA and in Japan. The product fits well in Meda's antihypertensive product range. The sales level is about 180 MSEK.

Tilcotil (*tenoxicam*) is a NSAID drug for the treatment of painful inflammatory and degenerative disorders of the musculoskeletal system such as rheumatoid and osteoarthritis, and arthrosis. The product is also marketed using the trademarks Mobiflex, Tilatil, Tilcitin and Alganex. Tilcotil fits perfectly into Meda's therapy area Pain / Inflammation. The sales level is approximately 70 MSEK.

Aurorix (*moclobemide*) is a MAO-A inhibitor and a well-known antidepressant for specialists to prescribe. Aurorix shows stable market share and a strong patient binding as it is the original brand. The sales level is approximately 50 MSEK.

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